# **ELAHEH ERFANIAN**

• UI/UX Design, • UX Research, • branding, • Graphic Design, • Web Design

# **EXPERIENCE**

#### **Marketing**

#### Tsco Company

March 2022 - June 2023

 As a UI/UX Designer, I designed and optimized user flows and journeys for after sales services in Figma, including landing pages and product warranty registration sections. I conducted needs assessments through questionnaires and data analysis in Excel, managed customer complaints in compliance with ISO 10002 standards, and applied LAST techniques in phone conversations to improve customer experience.

#### **Marketing**

Kilos Food Industries Complex (golrang) November 2021 - February 2022

 Developed social media strategies and collaborated with specialized agencies, defined and monitored Key Performance Indicators (KPIs), and managed all social media platforms. Implemented campaigns and influencer marketing initiatives, analyzed engagement rates, improved website performance, and produced SEO driven text content. Familiar with Joomla CMS.

#### Digital marketing

# **Pspexpress**

September 2020 - March 2021

 Content marketing, social media marketing, SEO, translation, website support, and running advertising campaigns, including participation in exhibitions.

#### marketing

### persia khodro (BMW)

December 2018 - February 2019

 Conducted market analysis and competitive trend evaluation to develop strategic pricing for BMW products, and designed and executed advertising and sales campaigns aimed at increasing market share and attracting new customers.

#### **Accountant Intern**

The ministry of industry and mining and trade September 2013 - September 2014

 Applied principles of organizational behavior to enhance internal processes, and accurately recorded, categorized, and managed the organization's internal financial documents.

# My Languages

**English** 

German

#### **EDUCATION**

Master: Business Management (E-Commerce)

· Basir University 2020 - 2024

**Bachelor: Accounting** 

 Islamic Azad University Of Central Tehran Branch 2014 - 2017

**Associate: Accounting** 

• Allameh Ghaznini University 2011 - 2014

# **SKILLS**

Figma/XD



**UI/UX** Design



HTML/CSS/Js



**UX** Research



Photoshop/illustrator



WordPress



ICDL



**SEO** 



# **Contact Me**

• E-mail:

elaheh.erfanian1992@gmail.com

· Phone:

+989382370997

· My Website:

elaheherfanian.ir

